

- 1. Make a personal financial commitment
- 2. Host no-ask events
- 3. Make thank-you calls
- 4. Write personal thank-you notes
- 5. Schedule informal meetings
- 6. Initiate conversations and ask for advice
- 7. Make infinite connections
- 8. Pursue earned-income ventures
- 9. Recruit in-kind donations
- 10. Stretch (a little) past your comfort zone

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